

ALLIANCE FOR
AFFORDABLE INTERNET



2013 Affordability Report *Stark Insights, New Solutions*

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Today's Agenda



- What is A4AI?
- What is the Affordability Report?
- Affordability: The True Picture
- Achieving Affordable Internet
- Conclusions

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WHAT IS A4AI?



What is A4AI?

- An global coalition: 40+ members
- Laser focus on broadband affordability via policy and regulatory reform
- Secretariat: World Wide Web Foundation
- Global Sponsors:
 - Google
 - UK DFID
 - Omidyar Network
 - US AID

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WHAT IS THE AFFORDABILITY REPORT?





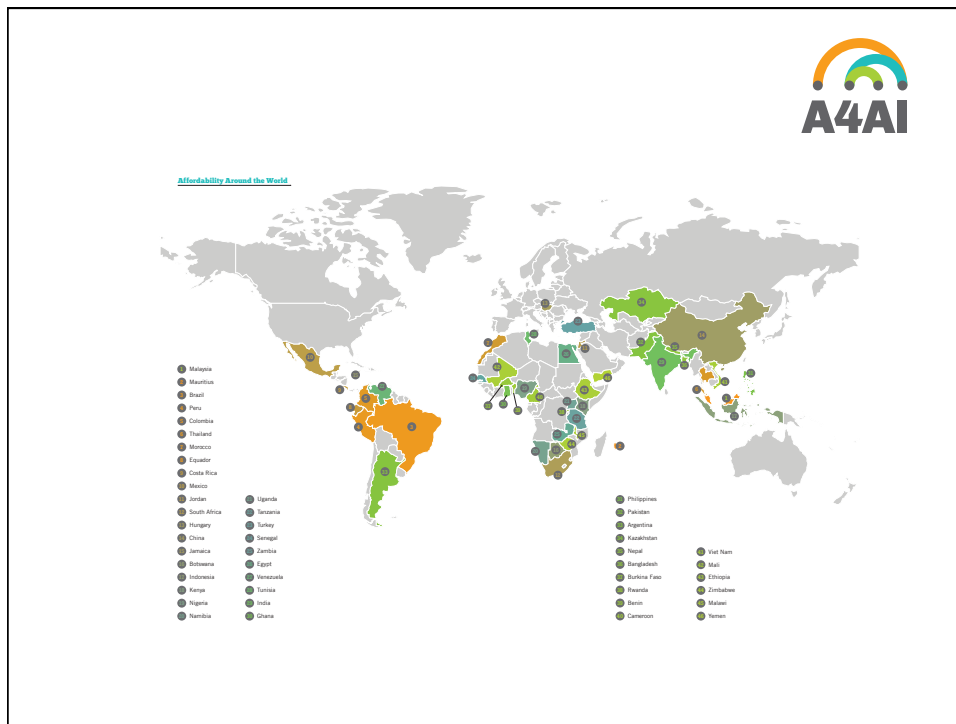
AFFORDABILITY: THE TRUE PICTURE



The Summary

Top Five Emerging Countries	Top Five Developing Countries
Malaysia	Morocco
Mauritius	Indonesia
Brazil	Kenya
Peru	Nigeria
Colombia	Uganda

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The True Picture



For the approximately two billion people living on less than \$2/day in the 46 countries studied, the UN Broadband Commission target of entry-level broadband services priced at less than 5% of average monthly income remains far from attainable.

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Competition Alone Is Not a Silver Bullet

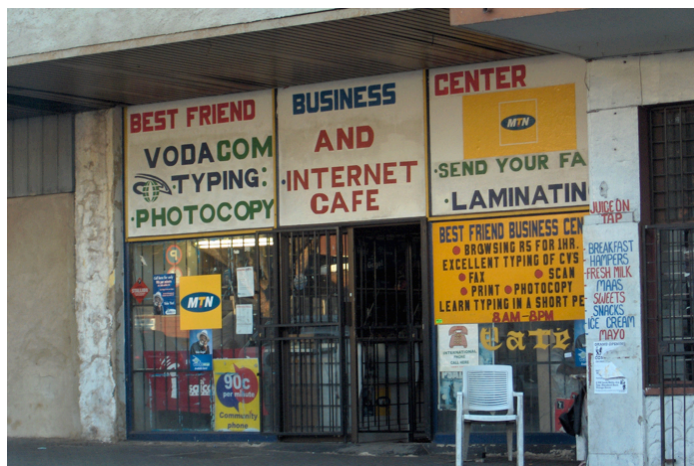


Image: [Edyson on Flickr](#)

Competition Alone Is Not a Silver Bullet



- Competition alone, or the introduction of a particular number of players in a market, is not a sufficient condition to ensure affordable access
- Policy makers and regulators must establish a level playing field that incentivizes service providers to enter the market; innovate by enhancing the efficiency and cost-effectiveness of infrastructure investments; and deliver services to all, including in currently underserved geographies
- Countries that are succeeding are focusing on both supply and demand

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PPPs Can Play a Key Role re Infrastructure



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PPPs Can Play a Key Role re Infrastructure



- Affordability Index: only five countries score higher on the communications infrastructure sub-index than on the access and affordability sub-index.
- So further infrastructure investment is needed.
- PPPs can play a key role here – particularly in connecting underserved areas, and in creating an open access fibre network.

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Underserved Populations Should Be a Focus



Image: *Novartis AG* on Flickr

Underserved Populations Should Be a Focus



- A large majority of people for whom broadband access is unaffordable live in large (lower) middle-income countries such as India, Brazil, and China, with high income inequality
- Universal Service Funds can play a key role here in connecting underserved populations
- The funds from these should be used to stimulate/subsidize infrastructure investment, BUT they should also be used to promote digital literacy and make the Internet more relevant and useful to those communities being connected.

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Leadership and Commitment is Essential



ASIA-PACIFIC TELECOMMUNITY

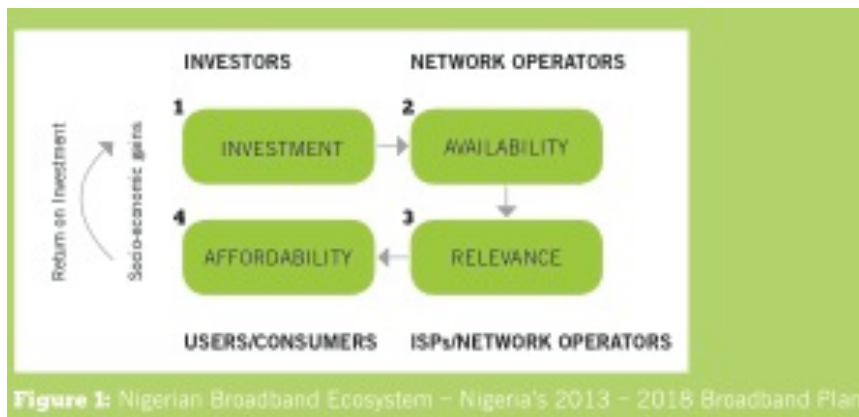
Leadership and commitment is essential



- National leadership is a critical ingredient to maximize the positive impact of broadband on jobs, productivity, economic growth and innovation.
- Long term vision, commitment and coalition building
- Regional bodies have a key role to play too

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Nigeria's National Broadband Plan 2013 sets clear targets and interventions.



CONCLUSIONS

In summary...



- Reality check: For people living on less than \$2/day the UN Broadband Commission target remains far from attainable.

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In summary...



- Broadband markets that price Internet access out of reach for the majority of people are neither socially nor economically efficient.

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In summary...



- Policy and regulation is the key, and active participation of all stakeholders in hammering out a concrete plan of action is perhaps the single most important step to move from high prices and low uptake to low prices and high demand.

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To find out more...



Join us at an Open Session on
Tuesday 10 December in Kramer
LT1 at 9AM

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Thank you!

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