

# A4AI-Nigeria Multi-stakeholder Coalition

# Break-out Groups Discussion questions and themes



#### **Break-out Groups**

- A4AI has published a set of policy and regulatory best practices recommendations for achieving affordable access.
- Each group (of about 8-10 people) will be assigned a set of best practices and will discuss how Nigeria's policy and regulatory framework reflects these practices. You are welcome to raise additional key issues for Nigeria and it's reality.



#### **Break-out Groups**

- Each group has about 30-40 min. for the discussion
- Please assign someone to be the group rapporteur and provide a summary of the group's discussion
- In the poster paper provided, write the answers to the following questions:
  - How does Nigeria's policy and regulatory framework reflect the best practices recommendations you discussed?
  - What are the current challenges that need to be addressed to ensure that best practices are implemented?
  - How would you prioritize issues identified?



#### Group 1

#### > Nurture healthy market competition

- Streamlined licensing process with no legal barriers to market entry
- Ensure a competitive market structure, with limited or no national government ownership of end user service providers
- Available access at reasonable market rates to international gateway or cable
- Transparent disclosure of pricing and service options to end users
- Permit pre-paid and tiered pricing models
- Remove barriers to crossing national borders with network infrastructure and traffic



### GROUP 1: Market Competition

- GATS: General Agreement template by WB 2.3GHz BID FOLLOWED TRANSPARENT PROCESS
- NOT AS COMPETIVE AS IT SHOULD BE:
  - NITEL STATE GOVT. OWNED STILL
  - GBB ALSO GOVT. OWNED
  - COMPETITION STILL BOESN'T LEAD TO FAIR PRICING + DEEP PENETRATION
  - NIGCOMSAT ALSO GOUT, OWNED
- ACCESS TO INT'L GATEWAY STILL LTD
- NO TRANSPARENT PRICING! LTB CLARITY OF SERVICE OPTIONS
- PRE-PAID & TIERED MODELS EXIST
- PARTIAL SUCCESS IN REMOVENCE ROAMING BARRIED

#### asus

- FRAMENIRK DOES REFLECT BEST PENO.
- CHALLENCE IS IM IZEMENTATION
  - ENFORCEMENT
  - PRICING TRANSPARENCY
- END USER EDUCATION & TRANSPARENCY

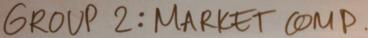
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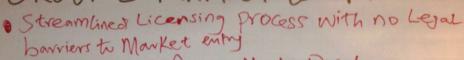
PATC. TOOCHER.

PRIDATTISE FROM CUSTOMER PERSPECTIVE

- PUBLISH PRICE COMPARISON SITES
   PUBLISH ALSO FOR NETWORK SERV. PROVIDED
   MAKE EASY TO REPORT ANY PRICE
  DISCRIMINATION
- OPEN ACCESS TO PRIMARY INFRASTRUCTURE (TRANSPORT LAYER) / INSIST ON ACCESS FOR & INTERCONNECT FOR ALL.

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- Does Not Reflect Much Due to

· GOV BUVELLEVACY Licenced Frequency

On the Scale of 1-10, we Score them 3

Recommendation
- should Government Regulations need to Make licenced frequencies affordable for businesses that are qualified and capable to provide services instead of Auctioning for high prices

- A fast and Robust process needs to be put in Place

for entry of Market to be easier.

- Open up More frequencies (Spectrums)

The regulations of the Competitive Market Structure based on end wer service provider government ownership is lend user service provider based on end wer service providers is four ound government ownership is bour 6 out 10

- encowage WPF to Support More ISP

Available access at masonable Manket rates to International gateway or cable

- We rate it 3 out 10

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· No framspe

# A4AI

- > Streamlined processes for infrastructure deployment and sharing
- Efficient and effective access to public rights of way and tower zoning
- Coordinated with other infrastructure projects (fiber or duct laid during road works)
- Facilitate sharing of backbone, ducting, right of way, and cell tower passive infrastructure
- Target public infrastructure investment to market failures, through consultation with market players and other stakeholders. Ensure that subsidized infrastructure is competitively and transparently procured and offers access or capacity to all market players in a non-discriminatory way, so as to achieve end user affordability.



Regulation WIP - New Regulation Should include LL, Leased Line of Backhauls Awareness - (State a local) Challenges. - High Cost of ROW - Govt at all levels needs to look Long-term benefits (Revenue, Job Creation, GDP\$) P# 1 (High) Q2:-Legislation on paper / not enforced
- New Legislation should invalide all Stakeholder against (Works, Comm Tech, operators) P=1(High) Q3-Work In Angress, stronger drive len forcement needed - Existing N/w are built for private use

- Poor Eng, documentation, Coordination among Statecholders

Challenges

- No evidence that this is happening today

- Unfraco model Might Solve this IF Successful

- How do we subside Infrastructure?

# A4AI

- > Effective spectrum management
- Ensure sufficient broadband-capable spectrum is made available and used efficiently
- Open, transparent, and fair allocation and licensing mechanism
- Harmonization of spectrum to global standards
- Technology and service neutral licensing allowing flexible use
- Enable innovative usage through unlicensed spectrum and opportunistic reuse within rules that avoid harmful interference (e.g. harmful interference with spectrum assigned to mobile operators). Established local and/or regional internet exchange point (IXP)
- Transparent and fair rules for participation
- Support for local data caching



- No luxury taxation or excessive customs/tariffs on telecom goods and services required for internet access
  - Including handsets, set-top boxes, data/
     voice service, and infrastructure equipment
  - Tax rate at comparable level to basic goods and services rather than luxury goods

## GROUP 6: TAXATION \*QN1: Current Policy & Regulation -> Harmonication of taxes across different government tiers/agencies -> Inadequacy of existing policies. -> Daty Warriers | Exemptions on Telecoms equipment & Tyrastmeture + Devices. Jurrent Challenges Excessive / Multiple Taxation -> Enabling legislation Implementation of existing Legislation -> Community Exploitation / Area Boys. ! Prioritisation of Issues: (1) Harmonisation & Rationalisation of taxes - Exemptions | Waivers. 2) Favourable legislative framework. 3) Community Engagement & Awareness.





- > Effective Universal Service Fund Administration (if one exists)
  - Non-discrimination (fair collection and distribution of funds, including non-carriers)
  - Transparent and consultative processes,
     incorporating stakeholder inputs and priorities
  - Clear target goals and monitoring of effectiveness and impact of USF programmes and projects
  - Prioritize one-time infrastructure and other expenditures to enable access
  - Target any ongoing subsidies to individuals rather than providers



### GROUP 7: USF

#### BEST PRACTICE

- L HIGERIA COMMUNICATIONS ACT (2013)
- (a) PRODUREMENT DONE IN LINE WITH NATIONAL FROM FRANCHORK
  - "ADVERTS PLACED IN PAPERS I TIME LIVEN TO RESPOND
  - " EMPLIATION COTTENA PHOON
- 1 HAS A GOVERNING BOARD
- (4) HAS A PUBLISHED STRATEGIC NIGHT PLAN
- (3) PACJECT TYPES ARE "TOP-DOWN" AS WELL AS "BOTTOM-UP"
- (6) FIXED TEHLIRE FOR LEADERSHIP (1 & EXECUTIVE GEOGETHRY)

#### CHALLEHGES

- (1) PROCUREMENT PACCES INSCA-MINATES AGAINST SMALLER PLAYERS
- (2) LACK OF COLLABORATION WITH KEY STAKEHOLDERS
- (3) LACK OF DWHERSHIP OF PROGRA-MMES -> -VE IMPACT ON SUSTAIN-MSILITY OF PROGRAMMES
- (4) POOR CO-CRAMATION BETWEEN MINISTRIES, DEPARTMENTS AND AGENCIES (MDAs)
- (5) IMANEQUATE FUMNING FOR THE SCALE OF PROBLEM

  LEXACERBATED BY:
  - · IMEFFECTIVE / IMEFFICIENT USE OF FUNDS
  - . GOVERNMENT BUREAUCRACY
- (6) IMADEQUATE MONTORING +EVALUATION
  L LOW CAPACITY: SKILLS, MANFOLLER
- (+) POUR ENGAGEMENT WITH PUBLIC

A LACK OF COLLABORATION WITH KEY STAKEHOLDERS (#)

A INADEQUATE MONITORING + EVALUATION (15T)
LOW CAPACITY: SKILLS, MANHOWER

- POOR ENGAGEMENT WITH THE PUBLIC (3RD)
- · IMADEQUATE FUMBING FOR THE SCALE OF THE PROBLEM (4TM)
- A LACK OF OWNERSHIP OF PROGRAMMES (5TM)
- A POOR CO-DADIHATION BETWEEN MDA: (5TH)
- V PROCUREMENT PROCESS DISCRIMINATES AGAINST SMALLER PLAYERS (74)



- Reasonable effort to systematize data collection of key indicators to measure effectiveness
  - Pricing, speed, adoption rates, spectrum utilization, peering
  - Encourage participation in the ITU Partnership on Measuring ICT for Development
  - Collection and disaggregation (such as by gender) of usage statistics to identify gaps and opportunities



#### GROUP 8: DATA COLLECTION + INDICATORS

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) (Brushis Portispetin ITV.

Sperd - No standard to define do for Spend Sogments
A Voice Gill drop rates. No adorption (ITU
Spatrum (HH124tm - HH154th beachmark is min 70% ITU Regards

B - Nitela (Icicto)

- Not attends meeting 1 Managers forum in Nigeons - III

C. Nitata - (CIN ICT for toducular Addresser programmes Availability of good & Services
Without Ict Any for education (Notale) Cornellar neme

as Local content development, Culton, business person means s gendraffinction.

c. Many New bols & puliers & manage criterias

d. No Servins programme terreted at gender 155485.

A. How does Nijener Polog Francock | Regulater Francock

- Our policy are in compliances with global standards eg. 170 (WIP)

(WIP)

(WIP)

B. What Dre the Current Challenges that new to be addressed to energe that best practises are Implemented.

- Soft More whatortow with oursein grances

- Avarener (Lack)

- Caposhity underdevelopment.

- Light content which is local which invarably affects adopt in.

How would you provide www identified

1. Tax reduction.

2 Awareness

3 Capability developmed 4. local Content development.



# REPORT BACK



# **ACTION PLAN**



#### **Priority themes**

#### As per Group's discussion:

- Pricing transparency
  - Safeguards for anti-competitive behavior
- Open access framework and infrastructure sharing
  - Infrastructure investment
- Harmonization and rationalization of taxes across local, state and national levels.
  - Community issues & concerns
- Spectrum policy: focus on the need for more spectrum, fair allocation and innovative uses, availability of free/unlicensed spectrum
- Data collection and indicators (M&E) across areas, systematic natl. level effort
- USF efficiency and collaboration among stakeholders



#### **Schedule of Activities**

- Quarterly Face to Face meetings
- Policy proposals development by sub-groups
- Planned thematic workshops/seminars throughout the year
- Regional events



#### Coalition work tools/methods

- Moderated email discussion group for national stakeholders
- Smaller "drafting committees" to address specific policy and regulatory proposals
- Face 2 Face meetings for group discussions and decision making (quarterly and during workshops/ seminars organized)
- Other?



# Thank you!

# Join the Alliance!

Contact:

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