world development report

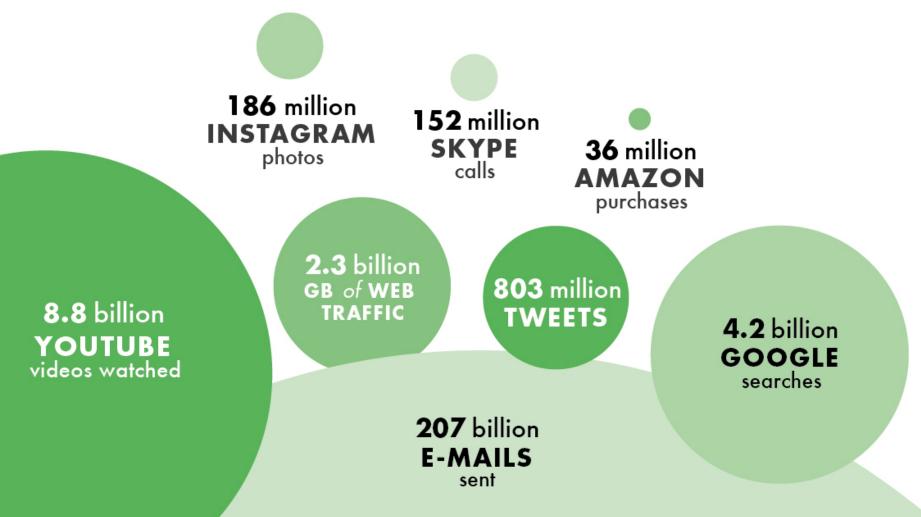
# DIGITAL DIVIDENDS

#wdr2016 www.worldbank.org/wdr2016

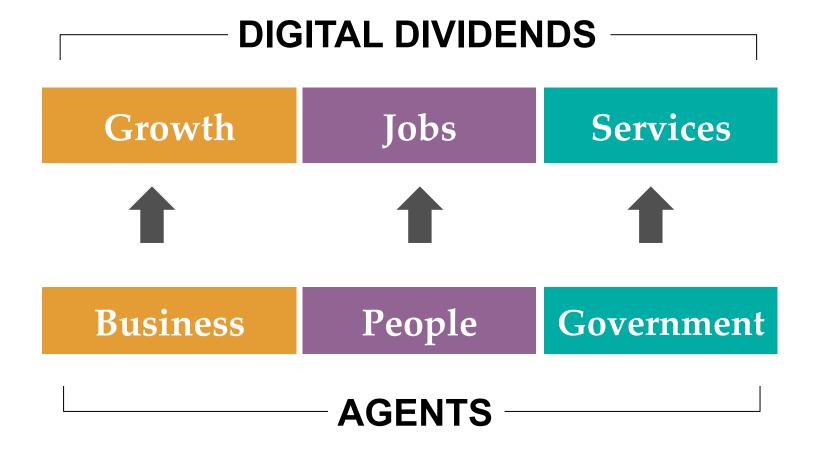


## Digital revolution has brought many private benefits

A typical day in the life of the internet



But are countries reaping sizable digital dividends?



Are the benefits reaching everyone, everywhere?

## Digital technologies are transforming **BUSINESS**

### **DIGITAL MARKETPLACE**

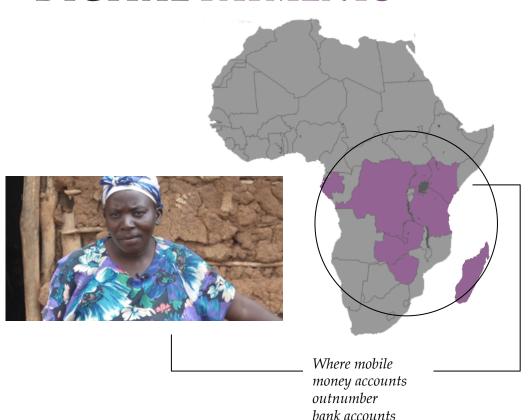


Number of small & medium enterprises on Taobao (Alibaba):

5 MILLION & COUNTING

## Digital technologies are transforming PEOPLE'S LIVES

### **DIGITAL PAYMENTS**



Number of mobile money accounts worldwide:

300 MILLION
& COUNTING
(end of 2014)

## Digital technologies are transforming **GOVERNMENT**

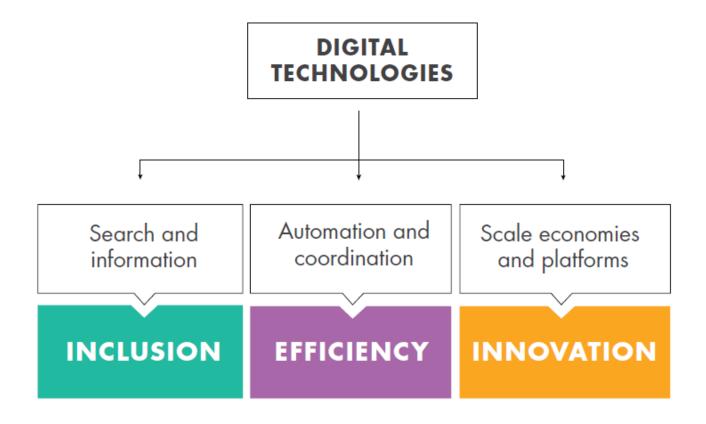
## **DIGITAL IDENTITY**



Indians with digital identity:

950 MILLION & COUNTING

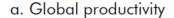
## The main mechanisms to promote development



Expand the information base, lower information costs and create information goods

**SOURCE: WDR 2016** 

## Then why the deep pessimism surrounding the global economy?



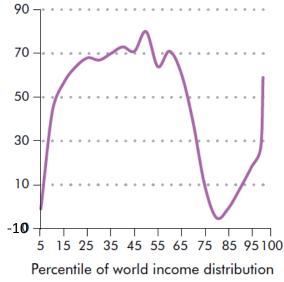
Five-year moving average of median growth of labor productivity per hour worked, in percent, in 87 countries.



Business

#### b. Global inequality

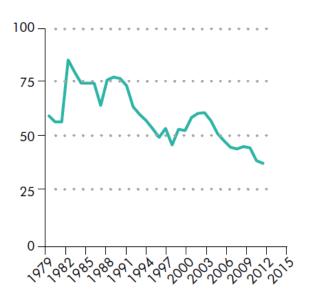
Percentage change in real income between 1998 and 2008 at different levels of world income distribution in 2003 prices



Tercenine of world income distribution

#### c. Global governance

Share of elections that are free and fair (%)



People

Governments

Not because of digital technologies, but in spite of them

## 1. A significant digital divide remains



6 BILLION without BROADBAND



4 BILLION without INTERNET



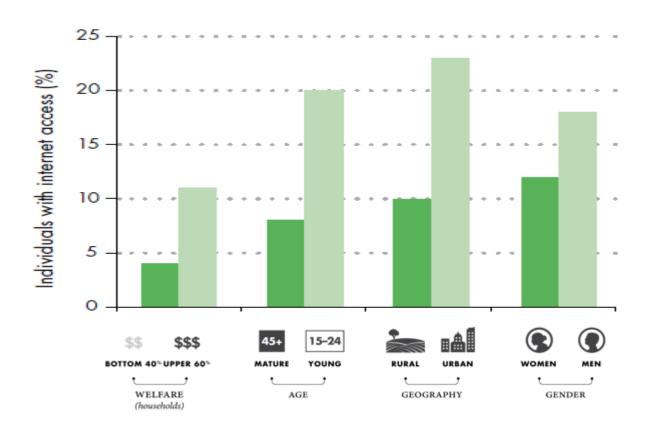
2 BILLION without MOBILE PHONES

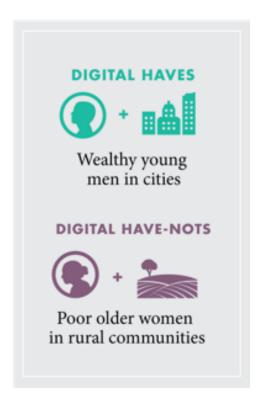


0.4 BILLION without A DIGITAL SIGNAL

Divides persist between and within countries—in access and capability

## ... between and within countries—in access and capability



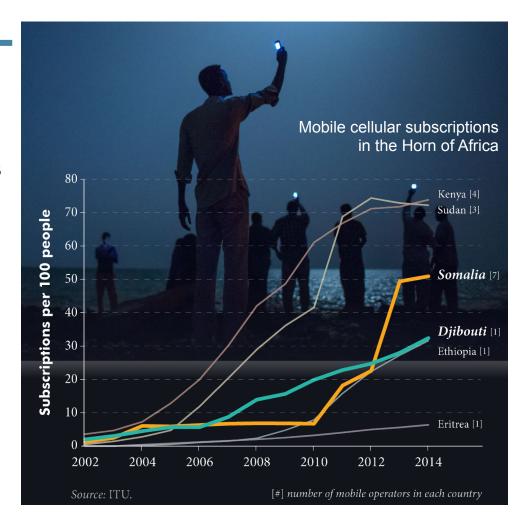


# SECTORAL POLICIES

# Making internet access universal, affordable, open and safe

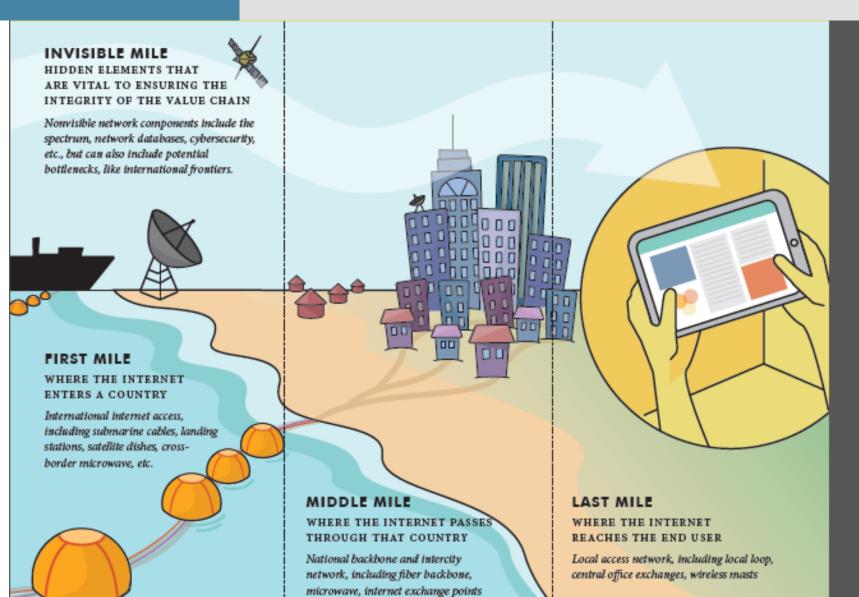
#### **SUPPLY SIDE ISSUES**

- Competition policy
- Public-private partnerships
- Effective telecom & internet regulation



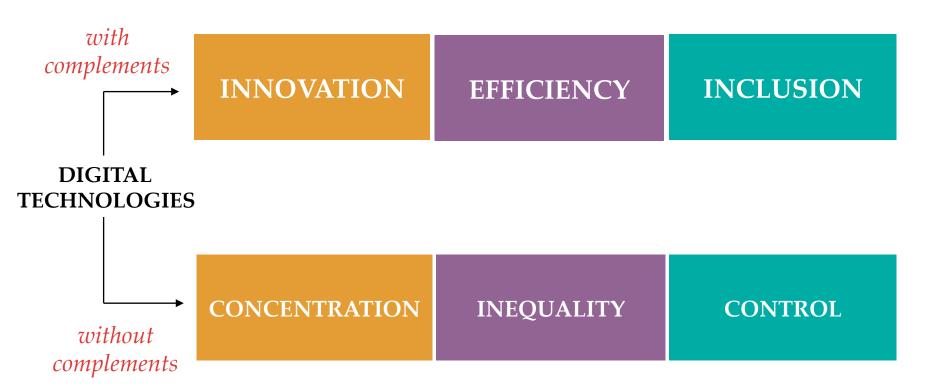
# SECTORAL POLICIES

# A Framework for considering policy interventions



(IXPs), local hosting of content, etc.

## 2. Digital technologies often lack analog complements

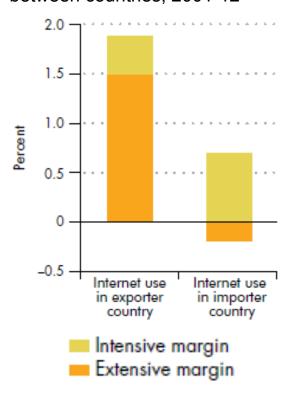


What are those complements?

## Digital technology can accelerate growth ...

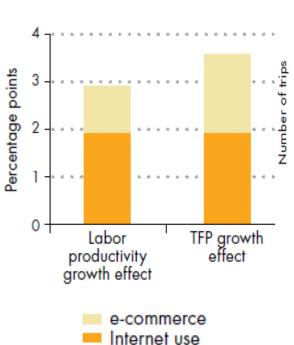
#### **TRADE**

## The internet increases trade between countries, 2001-12



#### **PRODUCTIVITY**

#### Vietnamese firms using ecommerce have higher total factor productivity growth, 2007-12



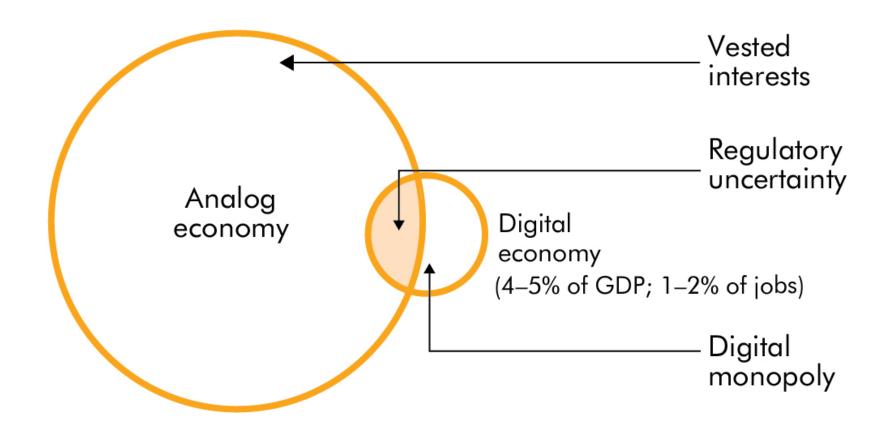
#### **COMPETITION**

Average monthly trips per traditional taxi in San Francisco after Uber started operation



### ...but scale without **COMPETITION**

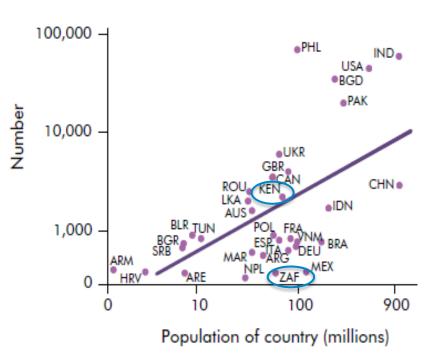
→ risks of lower digital adoption and growing divergence



## Digital technology can expand opportunities...

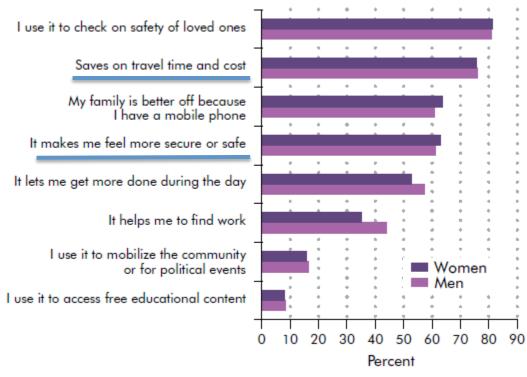
#### **JOB CREATION**

Number of oDesk contractors



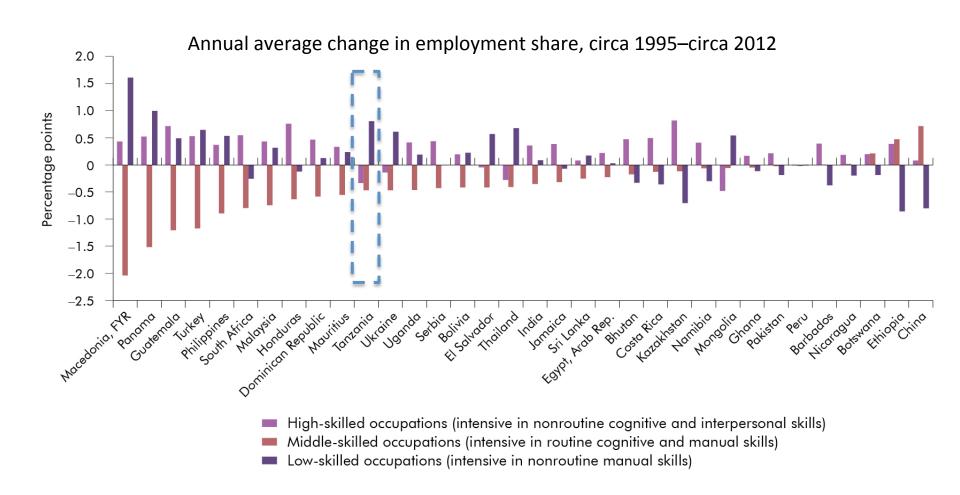
## PRODUCTIVITY & CONSUMER SURPLUS

Africa: Respondents that agree with each statement on benefits and use of mobile phones, 2011–12



### ...but automation without SKILLS

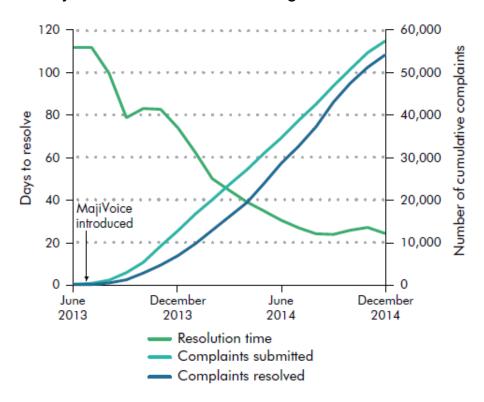
→ risks of polarized labor markets and greater inequality



## Digital technology can improve service delivery...

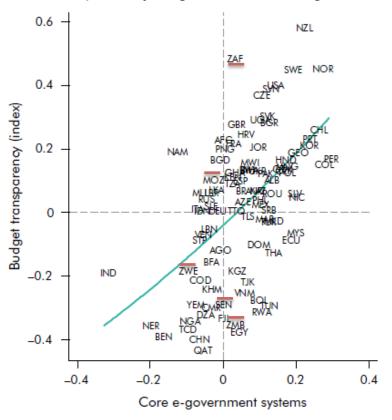
#### **CAPACITY**

Complaints were resolved quickly in the Nairobi water utility after the introduction of digital customer feedback



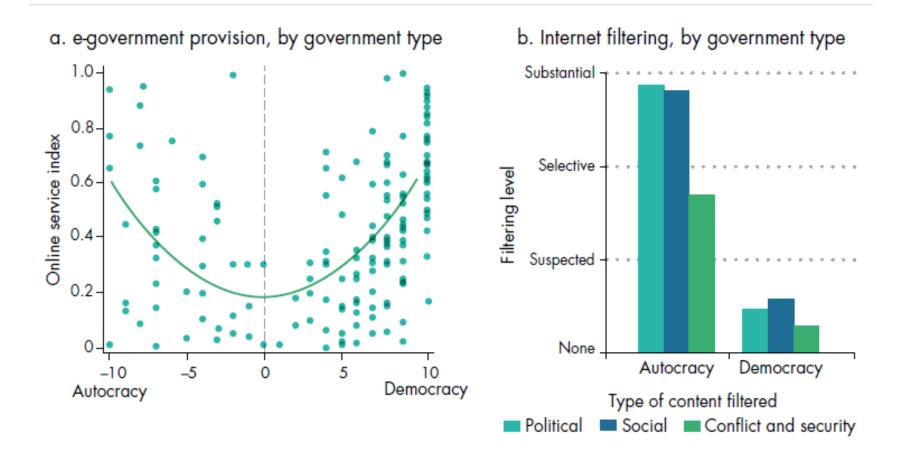
#### TRANSPARENCY

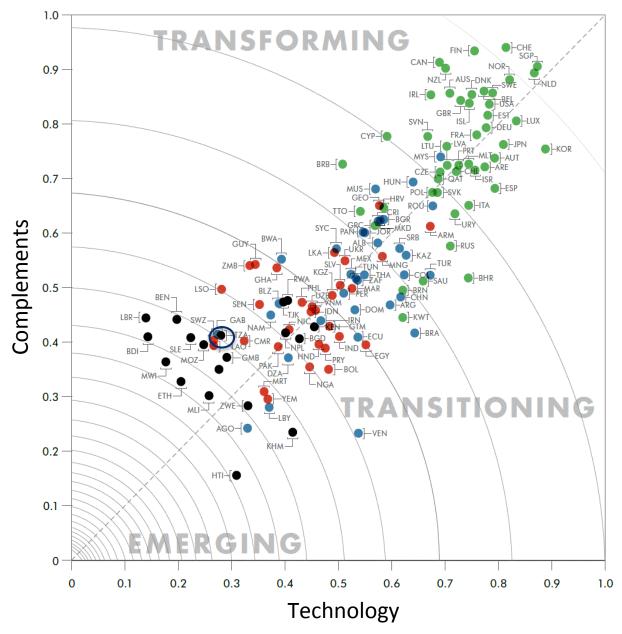
e-government systems increase the transparency of government budgets, 2014



## ...but information without ACCOUNTABILITY

→ risks of greater state control and elite capture





## Race between technology and complements

- High-income
- Upper-middle-income
- Lower-middle-income
- Low-income

Complements: Index of quality of institutions, skills and regulations.

Technology: Digital Adoption Index - businesses, people and governments.

# NATIONAL PRIORITIES

**SOURCE:** WDR 2016 team.

# Analog foundations for a digital economy

#### **TRANSITIONING TRANSFORMING EMERGING REGULATIONS** Competition **Platform** Remove barriers regulation and that promote to adoption competition enforcement competition and entry **SKILLS** Foundational skills **Facilitate** Prepare for and basic ICT lifelong careers to leverage instead of jobs learning literacy digital opportunities Participatory e-government Mobile phone-**INSTITUTIONS** delivery and policy making based services that are capable and digital citizen and monitoring and accountable collaboration engagement

## Digital development strategies need to be broader than ICT strategies

## Connectivity + Complements → Digital Dividends

- Regulations that allow firms to connect and compete
- Skills that leverage technology
- Institutions that are accountable and capable

## Match policies to the level of digital development

- Emerging: Lay the foundations by promoting digital adoption
- Transitioning: Enable everyone to take advantage of new technologies
- Transforming: Deal with the wicked problems faced in the new economy

## The payoff

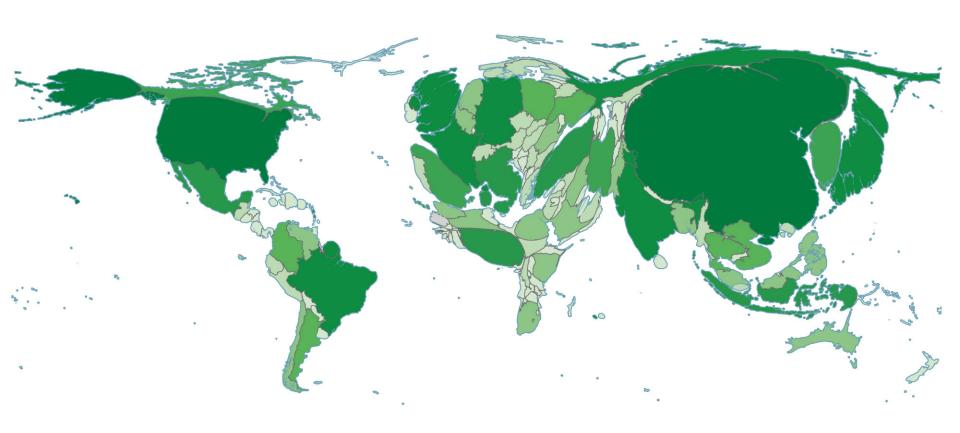
Increasing digital dividends:
 Faster growth, more jobs and better services



Back-up Slides

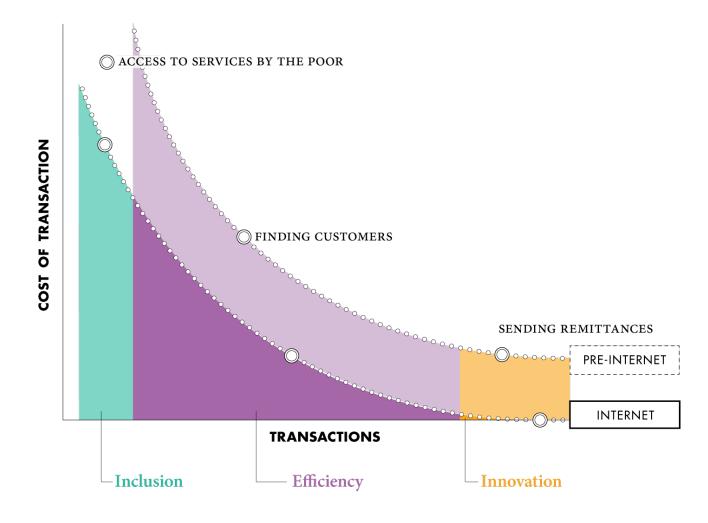
## Digital technologies have spread rapidly

The world, based on internet population (2014)

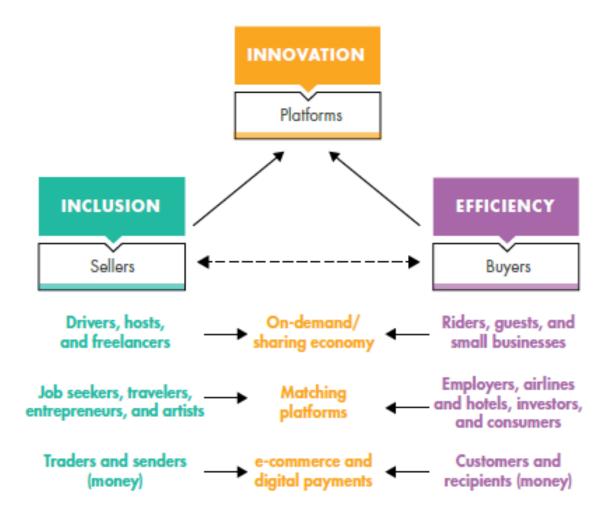


## How the internet affects development

#### **DECREASING MARKET AND NON-MARKET TRANSACTION COSTS**



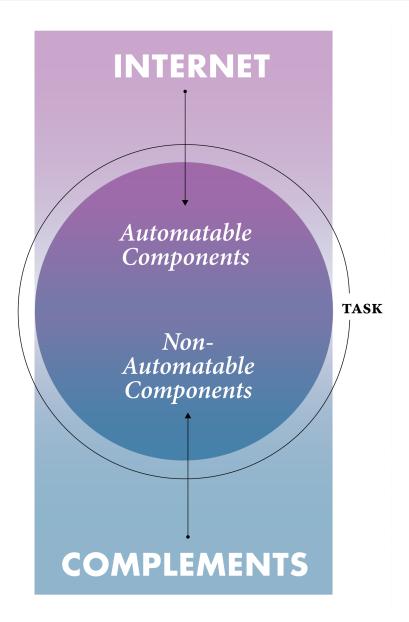
Many digital transactions involve all three mechanisms and a two-sided market



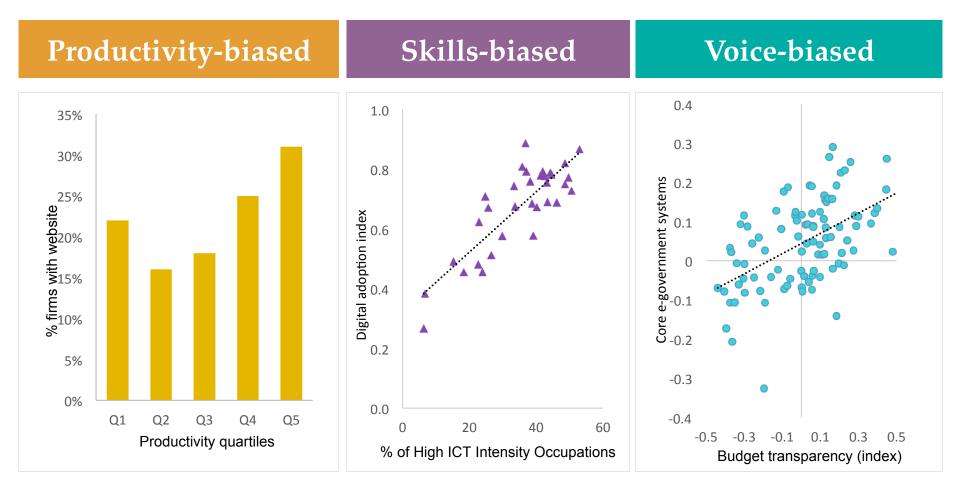
# But technology will not be enough

"Be an expensive complement (stats knowhow) to something that's getting cheaper (data)."

—Hal Varian



## 2. Digital technologies tend to be:

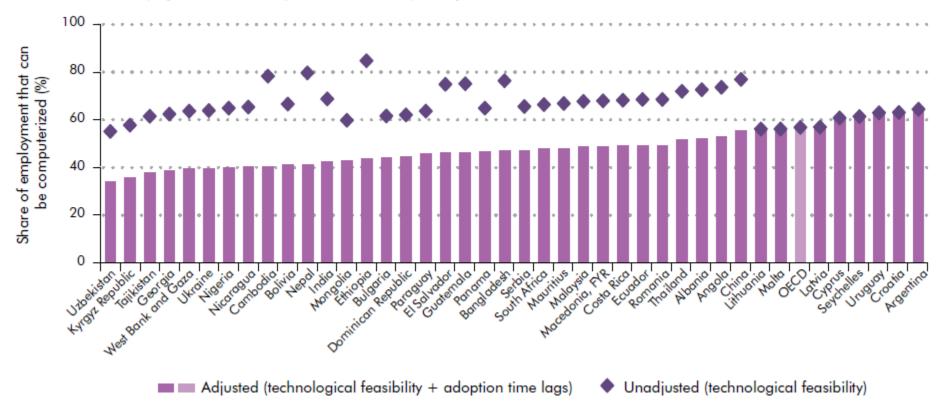


#### Limiting the aggregate gains from the digital revolution

## Technology and automation

## Implications for countries trying to industrialize through labor intensive manufacturing sector

Estimated share of employment that is susceptible to automation, latest year



## Information without ACCOUNTABILITY

→ risks of greater state control and elite capture

CHANNELS IMPACT OUTCOMES			
Informing citizens	High		(0
Automating tasks	Medium	GOVERNMENT CAPABILITY	SER
Citizens feedback	Medium		ERVICE
Provider management	Low		
			Ш
Free and fair elections	High		DELIVERY
Informed voting	Medium	CITIZEN EMPOWERMENT	R X
Collective action	Low	EMFOWERMENT	



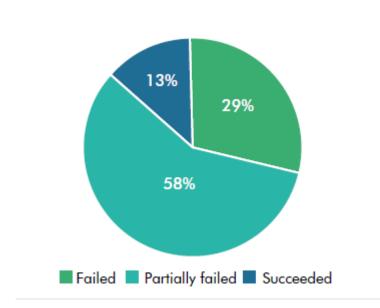




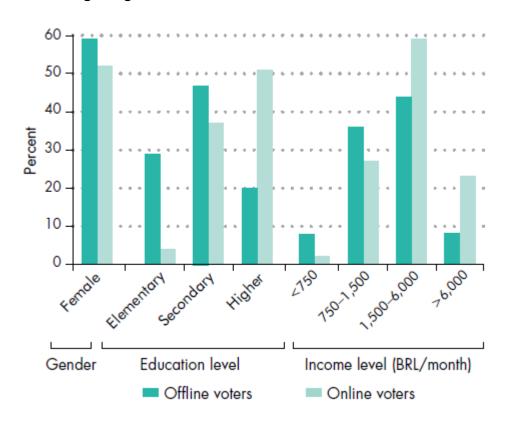
## ...but information without ACCOUNTABILITY

#### → risks of fiscal waste and elite capture

Success rate of large public sector ICT projects



Profile of online and offline voters in a participatory budgeting vote in Rio Grande do Sul, Brazil, 2011–12

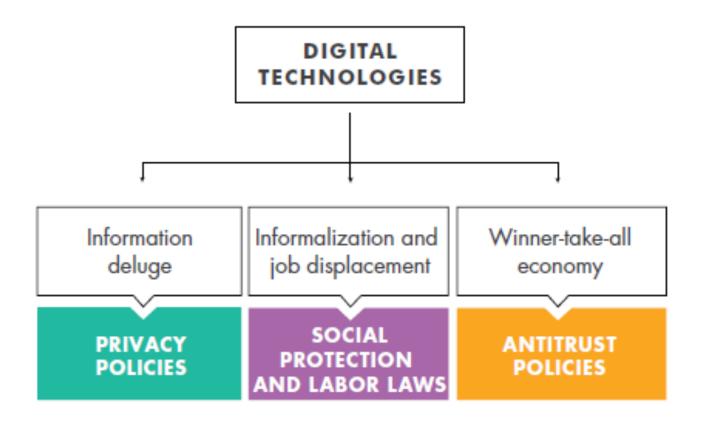


## GLOBAL COOPERATION

# International consensus on cross-border issues

- A governance model for an open and safe internet
- Removing barriers to a global digital market
- Leveraging information for sustainable development
  - Get wired
  - Build platforms
  - Go global

## Dealing with the downside risks of the digital economy



**SOURCE:** WDR 2016 team.

## SECTORAL POLICIES

# Making internet access universal, affordable, open and safe

#### **DEMAND SIDE ISSUES**

- Protecting personal privacy
- Cybersecurity
- Censorship and content filtering

1993



"On the Internet, nobody knows you're a dog."

2014

"Now Google and its like are surveillance machines that know not only that you're a dog but whether you have fleas and which brand of meaty chunks you prefer." (Economist)