



# Towards affordable internet for all



## First A4AI-Bangladesh Multi-Stakeholder Forum

A global coalition working to make broadband affordable for all

Sonia Jorge  
Executive Director, Alliance for Affordable Internet

[a4ai.org](http://a4ai.org)  
[@a4a\\_internet](https://twitter.com/a4a_internet)

# What is A4AI?



We are the  
**world's broadest technology sector alliance**  
working to  
**drive down the price of broadband**  
by  
**transforming policy and regulatory  
frameworks.**

# Public-private collaboration in action with 80 member organisations



**USAID**  
FROM THE AMERICAN PEOPLE



All have endorsed one set of **best practices**

- grounded on the principles of internet freedom and the fundamental rights of expression, assembly, and association online -

for making **affordable broadband internet** a reality.

# Direct support & action: Where are we working?



# How do we work in member countries?



In each member country, we form a  
**national multi-stakeholder coalition**



civil society



public sector



private  
sector

to

IDENTIFY KEY BARRIERS TO AFFORDABLE ACCESS

&

DEVISE TAILORED SOLUTIONS TO DRIVE PRICES DOWN

# Conducting robust original research to underpin evidence-based policy



## Annual Affordability Report

Latest edition released February 2017

## Case studies

Ghana, Nigeria, Cameroon, Peru, Brazil, Dominican Republic, Myanmar, Bangladesh

## Thematic briefings

Universal Access & Service Funds; Zero-rating & other mobile data plans

# Affordability still a major barrier to access



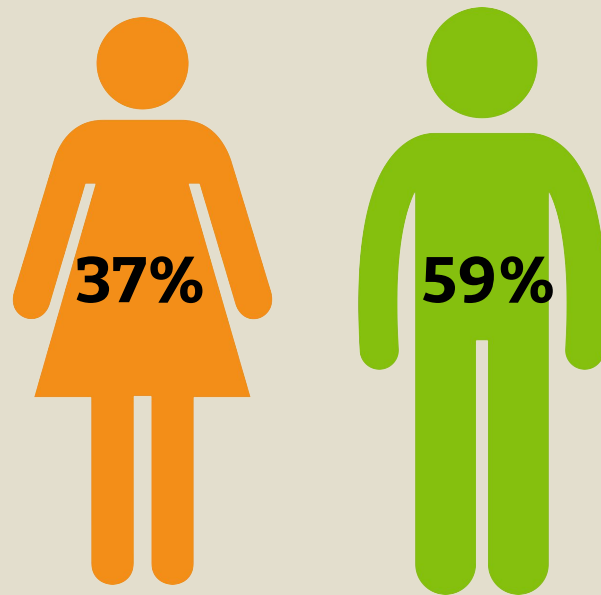
**The high cost to connect is excluding billions from the digital revolution**

**Over half of the world's population is still offline**  
*At current rates, on track to miss global access target by 20+ years*

**Just 19 countries meet the “1 for 2” affordability target**  
*1GB for 2% or less of average monthly income*

# Exploring the true extent of the gender digital divide

- Women are 50% less likely than men to use the internet in poor urban communities
- Women who are politically active offline are twice as likely to use the internet
- Access to higher education narrows the gender gap in internet access



*% of poor urban men and women surveyed by Web Foundation who are online across 10 cities in the developing world*



# How is A4AI working to tackle these gaps?



Encouraging the adoption of ambitious affordability targets to drive down prices & increase access

Working with national coalitions & stakeholders on the ground to develop policies needed to improve affordability

Improving collection of gender- and poverty-disaggregated data to track progress

Advocating for expanded public access initiatives

*Designing gender-responsive policy*

# Driving real progress on the ground

---



- Nigeria, Ghana and ECOWAS have formally endorsed A4AI's "1 for 2" affordability target.
- In Ghana, the A4AI Coalition helped to secure a commitment by the government to reduce the country's import duty on smartphones by 10%.
- In Liberia, A4AI supported efforts to improve access to broadband connectivity in the post-Ebola context, and supporting the development of the country's new ICT sector policy.
- In Mozambique, the A4AI Coalition submitted detailed recommendations for a reduction in custom duties; helped to shape census questions on ICT use, and submitted draft infrastructure sharing regulations.
- In the Dominican Republic, A4AI has revived and is supporting the country's 2016-2020 Digital Agenda, developed recommendations for infrastructure sharing regulations and an updated fiscal framework for the sector.



2017

# Affordability Report

- Annual effort to track policy & regulatory progress towards affordable internet
- Based on primary research across 58 low- and middle-income countries
- Why have some countries succeeded in improving internet access and affordability? What can other countries do to catch up quickly?

# Progress toward affordable internet: *A global overview*



## Public Access



Just half of the countries studied have public access policies in place that are also backed by financial support for implementation.

---

## Resource Sharing

**ONLY  
45%**

45% of countries have plans to facilitate resource sharing among telecommunications companies (e.g., sharing of infrastructure, including towers and fibre networks); even where countries have plans, implementation is rare.

---

## Efficient Use of Spectrum



Only one in three countries have detailed, time-bound plans for making more spectrum available to meet increasing demands.

---

## USAFs



Universal Service and Access Funds, an important tool to finance strategic investments in the sector, either don't exist or are dormant in over a third of countries.

---

## Broadband Plans

**OUTDATED IN  
41%  
OF COUNTRIES**

National broadband plans to guide the policy reforms needed to achieve universal access have never been developed or are badly outdated in 41% of countries.

---

# Failing to take needed action to provide affordable internet

---



Globally, policies have barely changed since 2014

<< Average increase in policy scores across all areas: 10% >>



**Just 19 countries meet “1 for 2” affordability target**

-- 1GB of mobile broadband priced at 2% or less of average monthly income --

# What is the ADI?



## ADI = Affordability Drivers Index

Does not directly measure affordability  
Measures the extent to which countries have implemented policies to improve internet affordability



**ACCESS**

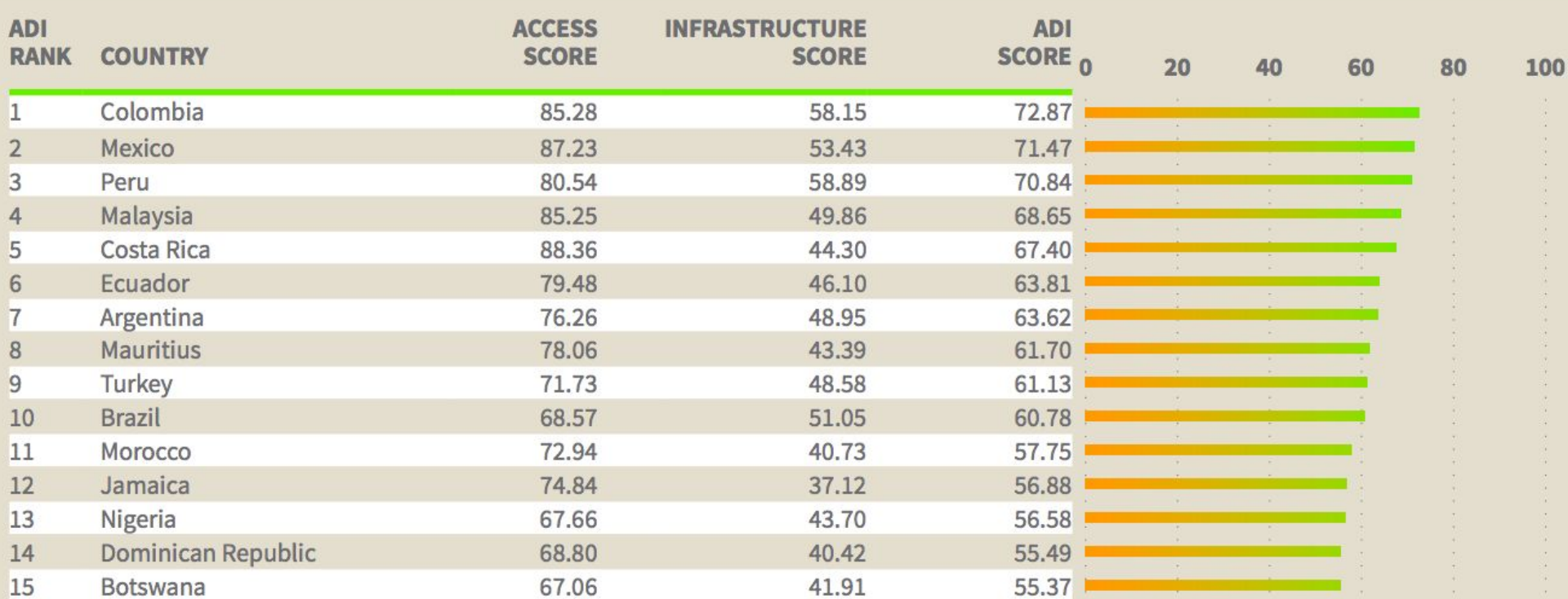


**INFRASTRUCTURE**

# 2017 ADI: Global rankings



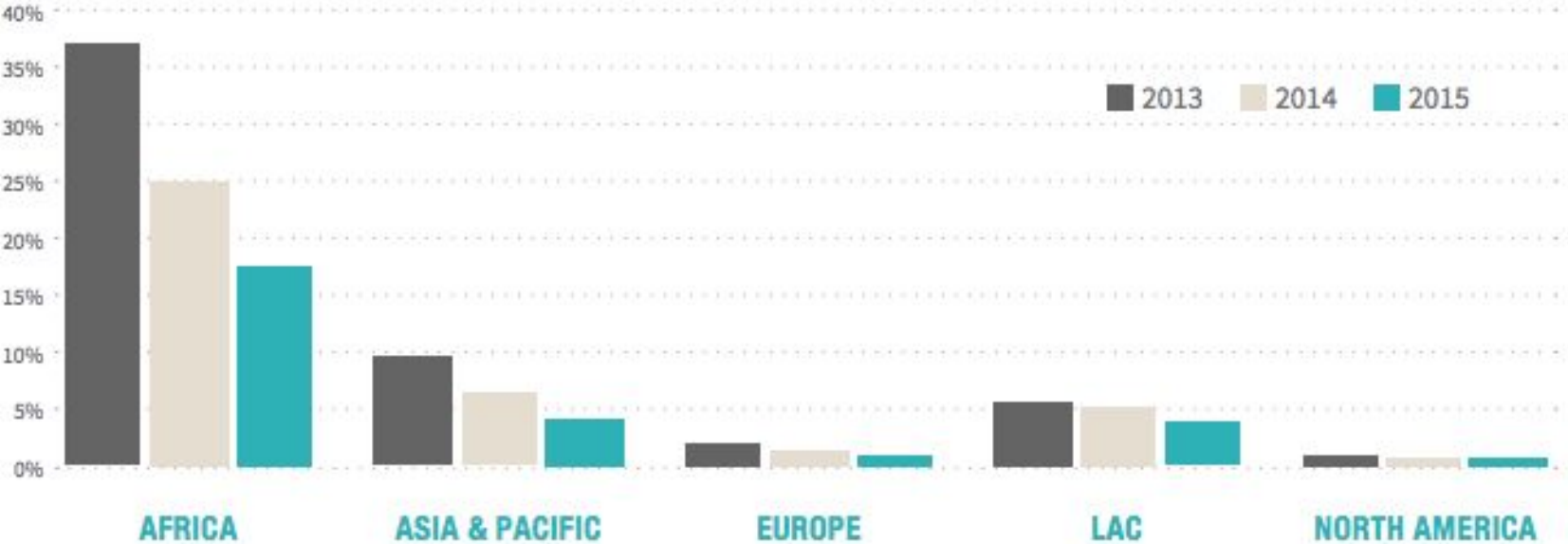
## ADI Top 15



# Slow progress means billions are still excluded



Average price of a 1GB (prepaid, mobile) broadband plan as a % of GNI per capita, by region (2013-2015)



Source: A4AI calculations based on latest ITU pricing data.





# Internet Affordability in Asia

# Internet use across Asia in 2017



**49%**

**ONLINE POPULATION**

(A4AI/ITU, 2016)



**41%**

**MOBILE  
BROADBAND  
PENETRATION**

(GSMA, 2016)



**17%**

**INTERNET USE  
GENDER GAP**  
(ITU FACTS AND FIGURES,  
2016)

# How affordable is internet in Asia?



1GB of data  
costs an average  
citizen nearly

**3%**

of their monthly  
income

Just **8** out of **17**  
countries  
surveyed have  
“affordable”  
internet:



Sri Lanka  
Kazakhstan  
China  
Turkey

Malaysia  
Jordan  
Indonesia  
Pakistan

# Asia's performance on the ADI

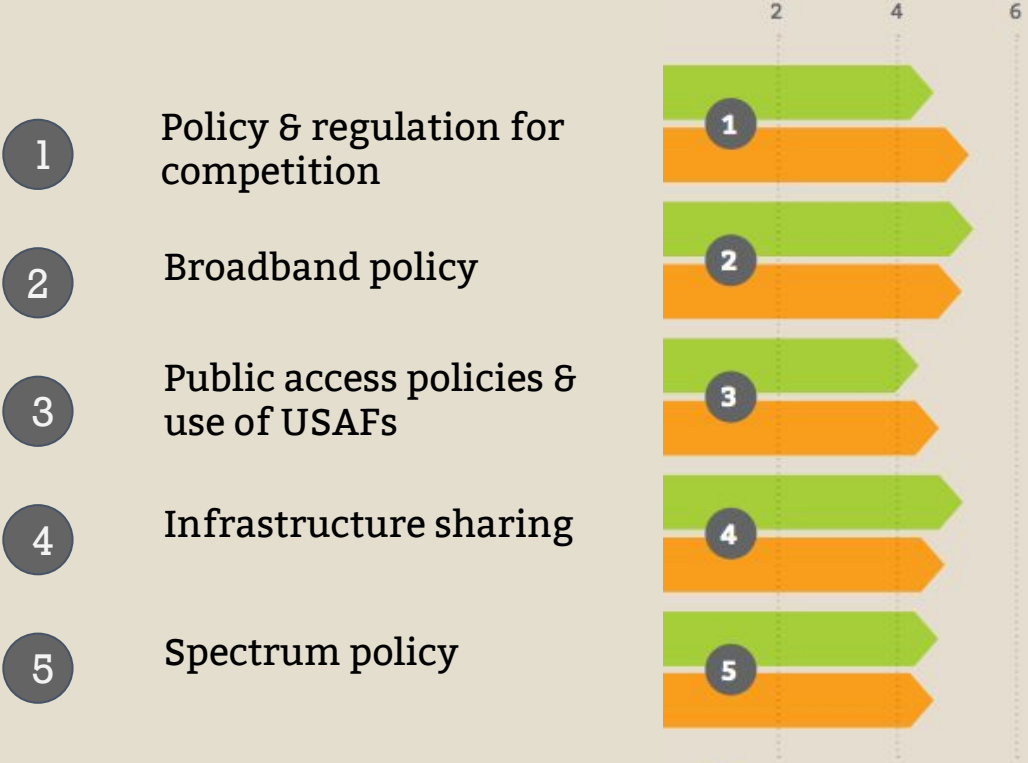
ADI RANK (ASIA)	GLOBAL ADI RANK	COUNTRY	ACCESS POLICY SCORE	INFRASTRUCTURE POLICY SCORE	ADI SCORE Scored out of a possible total of 100
1	4	Malaysia	85.25	49.86	68.65
2	9	Turkey	71.73	48.58	61.13
3	16	Vietnam	69.75	35.65	53.55
4	17	Thailand	67.79	37.32	53.40
5	23	Indonesia	61.34	38.89	50.92
6	24	Sri Lanka	55.17	45.03	50.91
7	25	China	63.56	36.13	50.65
8	27	Jordan	62.57	34.39	49.22
9	28	Pakistan	56.54	40.03	49.07
10	33	Philippines	57.09	36.46	47.53
11	35	India	55.36	37.46	47.16
12	41	Nepal	51.80	30.35	41.74
13	42	Myanmar	40.61	40.83	41.37
14	43	Kazakhstan	58.86	21.97	41.07
15	46	Bangladesh	45.69	31.88	39.41
16	48	Cambodia	42.17	32.72	38.05
17	58	Yemen	0.00	0.00	0.00



# Policy toward affordable internet



Overall, Asian countries score **5 or less** out of 10 in all policy areas, indicating the crucial need for improvement.



■ Asia Average  
■ Global Average



A decorative graphic on the left side of the slide, composed of several overlapping, semi-circular segments in blue, green, orange, and white. The segments contain various icons related to technology, communication, and social media, such as a play button, Wi-Fi symbol, email, social media icons, a globe, and a map of Africa. The bottom segment features a white silhouette of the African continent on a light orange background.

# Internet Affordability in Bangladesh

# Internet use in Bangladesh



**41%**

**INTERNET  
PENETRATION**

(A4AI, 2016)



**14%**

**MOBILE  
BROADBAND  
PENETRATION**

(GSMA, 2016)



**4%**

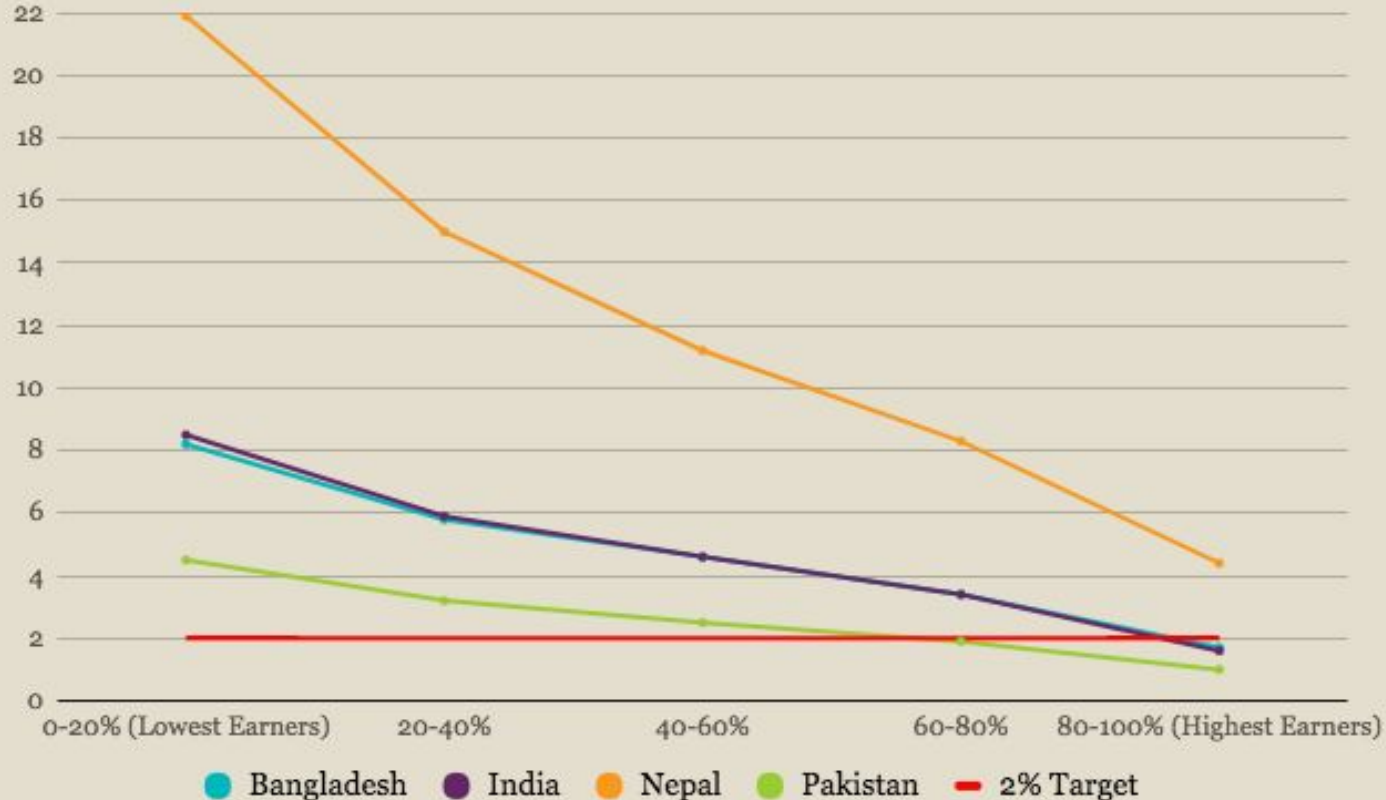
**COST OF 1GB  
MOBILE PREPAID  
DATA**

# How affordable is 1GB for different income groups?



## Internet Affordability Across Income Quintiles

Price of 1GB as % of GNI pc







# **Making Universal, Affordable Internet Access a Reality**

# Internet for all by 2020?



Sustainable Development Goal 9c:

**Affordable, universal internet access in the world's least developed countries by 2020**

On current trends,  
**we will only achieve this in 2042**  
**-- 22 years after the target date**



# What action must we take to make universal access a reality?



## Employ Public Access Solutions to Close the Digital Divide

Critical to reach groups that cannot pay for regular internet use.

## Foster Market Competition through Smart Policy

Competitive markets provide foundation for growth, innovation & affordable access.

## Implement Innovative Uses of Spectrum

Clear strategies to ensure availability of sufficient spectrum on a timely basis.

# What action must we take to make universal access a reality?



## Promote Infrastructure and Resource Sharing

Provides operators the best option to reduce the cost of service provision.

## Make Effective Use of Universal Service and Access Funds

Active, transparent & efficiently managed funds can support broadband strategies & targets.

## Turn Effective Broadband Planning Into Effective Implementation

Plans that set clear, time-bound and measurable targets are best of all.

# Towards affordable internet in Bangladesh



Ensure fair  
taxation in the  
ICT sector

Further  
incentivise  
infrastructure  
deployment  
and sharing

Improve  
spectrum  
management  
policies

Prioritise &  
expand public  
access  
initiatives

# Forum objectives

---



- Form the A4AI-Bangladesh National Coalition
- Identify the key barriers to affordable access in Bangladesh
- Identify priority areas and strategic policy areas for the Coalition to focus its efforts
- Agree on next steps for the Coalition to take to tackle key priority areas



Thank you!



Sonia Jorge  
Executive Director, Alliance for Affordable Internet  
@A4A\_Internet